Section 4.7: Graduation and Sustainability Strategies

4.7.1 What to Expect: The Big Picture

In the transition from an NSF-funded ERC to a graduated and self-sustaining ERC, the education programs undergo significant challenges and changes. Some program components are amenable to institutionalization, some gain support from their university administrations, but others depend on supplemental funding that is not likely to be continued after NSF funding ends.

As a center approaches the end of the 10-year NSF funding cycle, these concerns come into sharper focus. NSF intends that the culture of ERC education will continue in the center; but without continuing support from the university and industry, it is likely that many or most of the ERC's education programs will end. The center's Education Coordinator/Director should work with the center leadership to develop a self-sufficiency plan from the outset. This plan can include soliciting education funding from the university, foundations, and the private sector (notably industry or foundations).

When a center "graduates," or reaches its full term, NSF funding for educational activities may continue on a competitive basis for RET or REU Site awards, or other NSF education program awards. Depending on the Center Director's commitment to education and the financial strength of the graduated center, some education programs may be cut back or ended. Areas that may be affected include the extensive involvement of undergraduates and underrepresented populations in education and research activities, RETs, as well as outreach programs. Given the importance of these areas, it is important to come up with a sustainability plan from the onset of the ERC. The continuation of a graduated center in some ERC-like form is essential to maintaining support for the associated education programs.

Preliminary data from earlier graduated centers suggest that:

- Research tends to become focused on applied, short-term projects that may not be suitable for dissertation level work.

- Undergraduate research and outreach program components (including programming for minorities and women students) decline.

- Student involvement, interdisciplinary focus, and team-based research decline.

- In most universities with graduated centers, the main lasting effect of the NSF ERC funding on education programs to date has been the development of multidisciplinary degrees, minors, and certificates that have helped shift engineering education away from the traditional disciplinary compartmentalization towards the interdisciplinary systems focus that is required to solve today's engineering challenges. As such, it is critical that courses that have been added to the curriculum by the center and any associated certificates, minors, and/or majors should be integrated in the university curriculum prior to the end of the center, thereby becoming part of the continuing programming of the university.

Studies and a recent survey of graduated centers\(^1\) have shown that successful continuation of education programming depends on several factors:

- Financial support (hard money) for a full-time person to coordinate activities, who is prepared to seek
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- funding from grants and other sources;

- Strong institutional support, including support for the ERC education culture as well as significant cash or other direct financial assistance;

- Finding champions for the education and preparation of students, both in industry and at the university level;

- Engagement of faculty motivated to continue and the existence of institutional incentives that further this motivation;

- A strong, continuing commitment on the part of center leadership to the goals of an ERC education program;

- Successful securing of funding from governmental agencies and private foundations;

- Creative ways of packaging program elements that fit the type of activities industry is able and willing to support (i.e., lab training internships, design course support, graduate fellowships); and

- A strong, evolving research program.

Attention must be paid to all these characteristics from the outset. They must be nurtured and maintained throughout the life of the center in order to provide a platform for successful implementation of the strategic plan. Appendix 4.7 presents examples of sustainability planning for education programs of graduated ERCs.

4.7.2 Strategic Planning for Graduation

Impending graduation can seem overwhelming, but actually it is a wonderful opportunity to reexamine the education mission of the ERC and to further assess the programs (i.e., what worked, what didn’t work, has the culture of academic engineering been changed?, etc.). Based on this analysis, a new education vision can be established with a new mission statement, goals, objectives, organization, strategic planning, scope, range, initiatives and actions, budget, dissemination, delivery systems, and collaborations. It is important to communicate with industrial partners, education partners, and center faculty and staff to determine this new vision. It is also important to keep in mind the “products” of the education program and help create a strategic business model. This will help identify stakeholders and enable better communication about the benefits of the program for maximum leverage.

ERCs build considerable momentum in their education programs (both precollege and university) by the sixth year. They provide an educational environment for university students and K-12 access/support that is unmatched by other programs on campus. ERCs build an integrated cross-disciplinary culture in partnership with industry, where knowledge is transformed into real-world systems technology. The involvement with industry and the ability to see real-world results are strong motivators for undergraduates and even precollege students. These aspects are unique to the ERC environment and should be considered as valuable assets post-graduation. Considerable time and effort has been invested in creating programs that integrate research and education, collaboration, and a cross-disciplinary focus. The best strategy is to continue with an education vision that uses some of these programs, along with the “ERC” brand/status, and not to reinvent the wheel.

Timeline and Transition Plan Development
An important issue in strategic planning is the impact of the ERC’s 10-year life cycle. Planning for center sustainability should begin in earnest no later than year 3 and, by year 5, a center should have a business plan for graduation. As funding is phased down overall in years 9 and 10 and the center graduates from NSF support, the education program’s survival depends on institutional support (including cash), motivated faculty, commitment to the goals of the education program, and a strong, evolving research program. The continuation of a graduated center in some ERC-like form is essential to maintaining support for the associated education programs. As the center matures, the education budget should include increasing contributions from sources such as industry members, NSF education funding outside the ERC Program, and private foundations. Opportunities should be pursued to leverage the NSF funds using non-federal ERC funds for matching.

Key Participants

A strong relationship with the other members of the ERC’s Leadership Team, and especially with the Center Director, will greatly enhance the center education program’s prospects post-graduation. Organizational relationships that were created during the life of the center are key to the maintenance of most education programs, even programs that have been institutionalized. For example, partnerships with affiliated deans, department chairs, and other university leaders will affect the academic units and influence what a graduated center may anticipate in terms of its ability post-graduation to sustain delivery of classes, certificate programs, and new degree programs the ERC established. Sustained collaborations are the key to success, particularly for precollege programs. Working with local schools and universities is easier than working with partners who are farther afield. It also builds relationships with local partners that are potential sources of support and enables potential reforms in STEM education (and education writ large), it improves the diversity of the population drawn into STEM research, and it enriches the general scientific/engineering literacy. Therefore, as the center matures, it is beneficial to strategically focus precollege program support on efforts that resulted in strong local partnerships. However, the opportunity to act locally should not blind ERCs to their national and international opportunities, which reflect the technology and market scope of the industries they serve.

Industry. The value of the industry-education link to ERC success and ERC sustainability cannot be overemphasized. The link between industry and education is one of the determining factors in the success of an ERC, and the strength of this link is a crucial element in the longevity of the center. It can also provide a strong base for a successful sustainability plan, and this element should be incorporated into ERC strategic plans at an early stage of the center. Industry is involved in all aspects of the ERC education program. Industry representatives often serve as mentors to undergraduate, outreach, and/or graduate students and may serve on the students’ masters or doctoral committee. Industry may sponsor undergraduate or graduate internships, or sponsor students’ undergraduate or graduate degrees in whole or in part. Industry input helps shape the curriculum, develop original courses, and it influences the very nature and approach of the engineering curriculum of the future. Industry members may present lectures, course sections, or entire courses, or teach courses in partnership with ERC faculty members. Industrial representatives often serve on review panels evaluating and shaping the ERC education program. Industry interaction with ERCs may result in new employment and internship opportunities for students, and can even lead to the development of new research projects and thrusts for the ERC.

Many creative approaches have been developed to sustain the link between industry, faculty, and students in the center and to provide continued opportunities for industry mentorship of students post-graduation. At the most basic level, teams of students and faculty may continue to travel to companies for presentations, meetings, and tours. For more direct continued involvement, industry may design projects or suggest problems and provide funding for study by a team of faculty students in the graduated center. In general, industry will remain engaged if they feel working with the graduated center continues to help them hire students with the skills they need and address research critical to their marketplace success. Examples of success include:

- The Center for Biofilm Engineering (CBE) in Montana graduated in 2001. As of 2013, they are still doing well and just held a meeting with their companies’ with 79 attendees.

- The Center for Power Electronics Systems (CPES) remains well funded and with increasing support from their Industry Consortium program at the level of more than $2M per year. The program alone supports about 30 graduate stipends. They are also well funded with sponsored research at a similar level.
The University of Washington Engineered Biomaterials (UWEB) ERC continues to function after graduation, primarily as an Industry Consortium. Much of the research from the ERC has either been commercialized or is being successfully advanced with support from other grants (over $30 million).

**Students.** Students (undergraduate or graduate) should be involved in developing and evaluating post-graduation plans and implementing the new program. They are an important resource and will likely have a lot of energy, know what you are doing, and have good ideas for the future. Over ten years of NSF support, the center’s reputation should have attracted students interested in working in an ERC culture; and future recruiting will benefit from the connections made by the center with departments, colleges, and the university during the life of the center. By demonstrating to others on campus the benefits of joint recruiting at professional meetings, specialized conferences (e.g., the Society for Advancing Hispanics/Chicanos & Native Americans in Science [SACNAS], the American Indian Science and Engineering Society [AISES], etc.), it is likely that other units on campus will cover the associated personnel and travel costs to facilitate continuation of these joint recruitment activities post-graduation. Centers should not be shy about promoting the ERC brand post-graduation to help with recruiting.

The Student Leadership Council has a strong role in education in a successful ERC and should be included in this strategic planning. It is also advisable that the SLC continue post-graduation, as it is a forum for student interaction and communication with the ERC’s Director.

**Budget**

As the center approaches graduation, the most likely scenario for continuation of the education programs is through increased support via additional funds from the university, foundations, industry, or state programs as well as NSF education programs. Faculty attitudes toward center education programs differ with respect to funding. A research faculty member who is also coordinating an education program commented, “It is clear that faculty respond to rewards (primarily funding). If money is allocated primarily on the basis of research, then there is little incentive for faculty to devote significant effort to developing new or innovative educational activities.” At many ERCs, however, faculty are enthusiastic about the education programs and even offer to support additional students from their research funds.

Continuing education programs such as short courses for industry can be self-supporting and/or generate funds if priced properly. Surveying the center’s industrial partners will help determine if this is an option for a given center. Written educational materials developed for either practitioners or students can also be sold at cost to cover the production of the materials. Be sure to market the most successful education programs to universities, industrial stakeholders, and others. The resulting positive publicity may attract volunteers and other support or help recruit students. Publicity of center programs also promotes the concept of the ERC.

**4.7.3 Retaining High Value ERC Educational Features**

There are several features of the ERC education programs that are highly valued by a range of stakeholders. The following are critical post-graduation:

**Education Director**

One center has experienced not only no decline in programming after graduation, but an expanded education program. This center, the Center for Subsurface Sensing and Imaging Systems (CenSSIS), can serve as a model for others seeking to successfully transition to self-sufficiency. A large factor contributing towards their success is the integration of the ERC’s Education Program Director into the college post-graduation. Funding for the position is now provided by the Dean’s Office and is an indication of the degree of institutional support for the ERC vision, a key element identified by SciTech Communications as a necessary condition for the maintenance of an ERC culture post-graduation. The previously ERC-focused education efforts have been disseminated into the college-wide programs that the ERC Education Program Director now manages. In addition, the graduated ERC at this location successfully seeded an Undergraduate Fellows Program that has been expanded to the College of Engineering as a whole. Similarly, the CenSSIS REU program has gone college-wide and pre-collegiate outreach activities have also expanded. These programs operate on an expanded budget derived from a combination of...
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NSF grants, multiple foundation grants, School of Engineering funds and other non-industry sources.

University Education & Research Programs

A significant number of participants identified the education of university-level students as the single most significant strength of the ERC Program. The consensus viewpoint was that cross-disciplinary interactions are key to the unique value of an ERC-style education, and that all characteristics of this feature, such as the interaction with industry and the leadership experience gained through involvement in the ERC’s SLC, are important and valuable. These programs are important because they provide: exposure to a cross-disciplinary systems view and opportunities, teamwork, exposure to the latest developments, innovation and entrepreneurship, leadership opportunities, direct involvement with industry, and communications training and opportunities.

These characteristics may be difficult to maintain post-ERC because of funding and cultural shifts. The following strategies can help overcome these barriers and help maintain these features:

- Establish a new ERC curriculum. This can be a challenging and complex task, but it can help maintain interdisciplinary research & education areas.

- New degree programs, in particular, will require substantial long-term institutional resources and commitment from the ERC and the parent university, but these will by their very nature be sustained past the life of NSF ERC funding.

- If your ERC is a multi-university center, establish long-term memoranda of understanding so that credit can be given to students taking the course at other partner universities.

- New degree programs must be especially well coordinated with the existing academic standards and structures of the university and build on student interest and enthusiasm; as such, they will also be sustained past the sunset of NSF funding.

- Professional certificate programs, if properly planned and delivered, can help meet the demand for continuing education in the ERC's associated industry and improve the reputation of the center. ERCs that offer such programs, however, must allow for enrollments that fluctuate with swings in the economy.

- Maintain and/or build new testbeds as a source of student research, interdisciplinary, and multi-campus research and education collaborations.

An example of College-wide adoption of ERC-developed courses follows:

- The graduated but still-active Packaging Research Center (PRC) at Georgia Tech had developed two "Design, Build, Operate" courses. Both of these courses were developed and initially fully supported by the PRC for about two years. After the trial period of two years the Center asked for them to be cross-listed and included as permanent senior-level courses in the curriculum of Mechanical and Materials Science and Engineering, in addition to Electrical Engineering. It took a little over a year for these courses to be approved by the departments and all was completed before the end of NSF ERC funding. These courses are now offered regularly every year. A graduate course that was developed by Center Director Rao Tummala, "Microelectronic System Packaging," is cross-listed among the other engineering departments (EE, ME, MSE and ChE) and continues to be offered regularly. Since the cross listing and approval process were completed before the end of NSF ERC funding, these courses became permanent courses in the
curricula, which makes it easier to offer them every year without much support from the PRC.

Cross-institutional Collaboration

It is a significant challenge to maintain multi-campus cohesiveness and funding; all graduated ERCs have handled this differently, with varying levels of success. Cross-institutional collaborations can be preserved by continuing to share experiences and ideas through portfolios, workshops, and other mechanisms. Partner universities can continue to share recruitment activities by, for example, recruiting for one another, or by conducting joint recruitment events at partner universities for REU sites, Research Assistant (RA) positions, etc. In particular, both cross-campus research and education initiatives can be sustained, and new opportunities developed, by continuing to encourage cross-campus student exchanges (e.g., hosting REU students, cross-campus summer research exchanges for graduate students, and collaborative recruitment of graduate students from partner institutions). An important feature of most ERCs is the SLC, which gives students a collective voice in the center's affairs and fosters leadership skills. Continuing the SLC past graduation ensures continued communication between campuses. Examples of cross-collaboration success post-graduation include the following:

- When the Georgia Tech/Emory Center for the Engineering of Living Tissues (GTEC) graduated, Emory University and its partner Georgia Tech appointed a committee to make plans for the future. The ERC has been reconfigured and renamed, but continues to move forward with financial support from both institutions.

- The Pacific Earthquake Engineering Research (PEER) Center operated as an NSF-funded Center from 1997 to 2008. The Center continues today, with more activity, research participants and funding than it had as an NSF center. PEER has added more core and affiliate institutions and investigators continue to write collaborative proposals and have more than 50 sponsors.

- The Gordon-CenSSIS ERC is still in operation. They competed for and won two major center-level awards as a multi-partner collaborative. These are the ALERT Center of Excellence, funded by the Homeland Security Agency, and the PROTECT Center of Excellence, funded by the NIH’s National Institute of Environmental Health Sciences. CenSSIS set up a plan on how to distribute external grants across the partner ERC universities to maintain those ties on new grants.

- The Particle Engineering Research Center (PERC) at the University of Florida is still continuing. Even though they were among the last of the single university-led ERCs, upon graduation in 2005/06 they joined hands with some of the faculty funded by PERC at other universities and have applied for joint research grants. With one of them they have established a joint NSF Industry/University Collaborative Research Center (I/UCRC).

- Following graduation the Offshore Technology Research Center (OTRC) partners (Texas A&M University and the University of Texas at Austin) successfully pursued a major 5-year cooperative agreement with the Department of the Interior, which was subsequently renewed for another 5-year period, as well as several joint industry projects.

Opportunities for Diversity

The NSF funding and direct influence of the ERC to directly impact diversity will cease after graduation, but most graduated centers have found that the commitment to diversity has been institutionalized and that other sources on campus may be leveraged to provide support. During the center’s lifespan, collaborating with NSF programs such as the Louis Stokes Alliances for Minority Participation (LSAMP), one of the Alliances for Graduate Education and the Professorship (AGEP), Bridge to the Doctorate, and other programs will create a network for fostering
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diversity that will continue beyond Year 10. Additionally, prior to graduation the center leadership should build relationships with the Deans of the Graduate School and Undergraduate Affairs, or their equivalent, at each partner campus to encourage and assist the University leadership to pursue diversity grants. Suggestions for sustaining the diversity culture of the ERC post-graduation include:

- ERCs should make special efforts to reach certain groups (including underrepresented minority groups, veterans, and at-risk youth). In this role, the ERC seeks to improve public awareness of technology, improve the skills and knowledge of potential science and engineering students, increase the diversity of the engineering student pool, and recruit those students to the ERC itself and/or its associated institution(s). Work with industry, university upper-level administrators, and other units on campus (for example, Civic Engagement and Service Learning units) to maintain these functions.

- Seek upper-level administration, industry partner, current NSF ERC, and other university organization support to continue recruiting events at diversity conferences (AISES/SACNAS, SWE, SHPE, NSBE, NOBCCChE) and technical conferences (IEEE, AMS, ASCE, etc.). Collaboration is necessary to both for research assistant stipends to recruit students and for booth/travel costs.

- Financial support for graduate students can be obtained from a wide variety of sources, including grants from NSF, private foundations, and federal and state agencies. Look to see if your university(-ies) has/have funding from or are a member of, the National Consortium for Graduate Degrees for Minorities in Engineering and Science, Inc. (GEM) or have similar funding to help support new/continuing students past graduation.

- Determine which industry partners have a diversity agenda, and offer to help them with that agenda. Mutually beneficial activities may include: 1) seeking funding from industrial partners for student support on research projects of interest to them, at both the graduate and undergraduate level; and 2) helping industry recruit high-quality students for their co-op and internship opportunities.

- Work with campus administration to write new grants/initiatives to support diverse students (LSAMP; NSF Scholarships in Science, Technology, Engineering and Mathematics [S-STEM], NSF Improving Undergraduate STEM Education and similar opportunities).

- Work with ERC faculty to write new grants/initiative to support diverse students, such as NSF Research Traineeship Program (NRT) in FY2014 or Partnerships for International Research and Education (PIRE) proposals.

- The emphasis on undergraduate participation in research is a special feature of the ERC Program, with an emphasis on recruiting from a diverse population (e.g., work with industry to pursue REU funding, work with your ERC faculty with aligned NSF grants to request supplemental funding for REU students, solicit university support for administration of REU programs from multiple departments within the university, write new REU site proposals around joint testbeds, etc.).

- Domestic and international collaborations are vital, since graduate students from external institutions can best be recruited by forming long-lived collaborations with the faculty and staff of those institutions.

Precollege & Community Outreach

ERC personnel agree that there is significant value for the Nation in K-12 outreach and the majority viewpoint is that this key feature should be retained. The center's educational mission includes educating the public on
developments in science, engineering, and technology; retraining engineering and industrial workers in new technologies and research areas; and designing programs to reach new audiences with new engineering and technological innovations. However, these features are also possibly the single most vulnerable aspect of the ERC program post-graduation. The most vulnerable K-12 programs are those established because they were mandated, but not leveraged with existing campus resources or local community partnerships. ERCs generally do not have sufficient expertise to continue to design and deliver effective community K-12 outreach programs after graduation without such institutional partnerships.

With that said, there are sustainable options for an ERC to continue outreach to K-12 teachers and students, contribute to reforming science and math education at the precollege level, and expand the student pipeline for engineers. Suggestions for sustaining K-12 programs include:

- Conduct a needs analysis. Each ERC should determine what precollege offerings make sense in the context of its strategic plan, resources, and community relationships.
- Define a post-center focus by working with faculty and administration to identify elements that are of benefit to them, such as broader impacts for their research grants.
- Engaged faculty can help to maintain K-12 teacher and student workshops, competitions, lab tours, and school visits. Summer camps may be supported through student participation fees, and may generate enough revenue to provide scholarships for socially or economically disadvantaged students.
- Continue to be present in community events to encourage community college and K-12 students to pursue careers in engineering and undergrads to continue on to grad school.
- Design Challenge Workshops may be a means to engage the K-12 community, community college students, and others with university students, faculty, and industry partners in addressing center goals.
- Submit an RET Site proposal to NSF.
- ERCs should collaborate with successful, established non-ERC K-12 programs and/or with technical education specialists with K-12 expertise. ERCs can serve as a resource for positive experiences (e.g., via the RET program), and these partners can help sustain programs post-graduation.
- The goals of precollege and community programs should be defined early and revisited often in order to develop appropriate sustainability plans. Centers have defined a wide range of goals from transforming K-12 technical education to simply providing an enrichment component based on their strategic plan pre- and post-graduation.

See appendix sections 4.7.1.3 and 4.7.1.4 for examples of precollege program sustainability.

Partnerships with Industry

The value of the industry/education link to ERC success and ERC sustainability cannot be overemphasized. This link is one of the determining factors in the success of an ERC, and its strength is a crucial element in the longevity of the center. It can also provide a strong base for a successful sustainability plan, and this element should be incorporated into ERC strategic plans for graduation at an early stage of the center. Industry should be involved in all aspects of the ERC education program, as noted in section 4.7.2 above (Strategic Planning).
Industry is also keen on maintaining relationships with the center. In a study conducted in 2004 by SRI International, the five factors that were rated as “very important” or “extremely important” by the highest proportion of industry representatives (between 48 and 53 percent) were:

- The continuous existence of a strong ERC champion in the company unit;
- Management support of the ERC within the company;
- The closeness between the ERC’s specific technical focus and theirs;
- Responsiveness of ERC faculty/researchers to their needs; and
- The ERC’s efforts to communicate and stay in contact with sponsors.

In addition, hiring a center student or graduate was the most highly valued of all types of ERC partnership benefits. Approximately 40 percent of the member representatives reported that their unit had hired at least one ERC student or graduate as a summer or regular employee. About 12 percent had hired three or more ERC students or graduates. On a wide range of performance criteria, a large majority of ERC students or graduates hired were rated “somewhat better” or “much better” than comparable non-center hires. More than half of the student or graduate hires were rated as performing “much better” than comparable students in their breadth of technical knowledge (53 percent) and in their ability to work in interdisciplinary teams (55 percent). Fully 87 percent were regarded as performing better than comparable hires in their overall preparedness for working in industry.

Many creative approaches have been developed to strengthen the link between industry and students in the ERC program, to provide opportunities for industry to mentor students, and to build post-graduation sustainability plans. Suggestions on critical steps for developing sustained industry/education partnerships include:

- The ERC’s Education Coordinator/Director should have a close relationship with its Industrial Liaison Officer (ILO), because the two activities overlap strongly and affect each other’s results.
- Educational links to industry involve mutual learning, in which knowledge flows both ways. To help establish programs that fulfill this need and have high potential to be sustained, industrial contacts/partners for the education program should be identified as early as possible.
- Develop an interactive program with industry that brings industrial involvement at many levels.
- Engage graduate students in developing and implementing industry-education partnerships. They will bring a unique perspective for helping students to learn how industry operates and to understand industrial perspectives, so that they are prepared to contribute immediately on the job after graduation.
- Industrial internships are one of the most valuable mechanisms for industry-ERC educational interaction and are readily sustained post-graduation. They are mutually beneficial, providing vital technology transfer and educational experience for both undergraduate and graduate students while giving the industry partners a thorough look at students as potential employees.
As the center matures, education programs should be reviewed with industry to help ensure industrially relevant education and industrial support in the later years of the ERC.

Encourage teams of students and faculty to continue to travel to companies for presentations, meetings, and tours post-graduation. Continue to maximize student interaction with industry through poster sessions and presentations at industry meetings and workshops whenever possible.

Industry also may continue to design projects or suggest problems for study by a team of students in the ERC, but they should be encouraged to directly fund these projects.

Delivery and Dissemination Systems

During NSF funding, the ERC should incorporate a variety of delivery and dissemination systems within its education portfolio. Graduated ERCs have found some systems to be effective mechanisms for continuing high-value education aspects post-graduation. Examples include:

- Short courses provide not only continuing education opportunities for industrial personnel but also technology transfer both to and from the center and can be supported through participant fees post-graduation.

- Seminars and workshops are among the quickest, most efficient, and most economical ways to promote industry-ERC interaction involving students and faculty. They can be video-recorded for future access.

- Some ERCs record courses and/or industry presentations for later viewing by students (including industrial personnel) at remote locations.

- ERCs have pioneered the development and use of many innovative educational technologies. Their impetus has included: the need to deliver nearly identical information to scattered locations (various affiliated universities and industry sites) on diverse schedules; larger class sizes; and a growing scarcity of faculty. Find a vehicle, such as website, online video, course module, or book that works for your particular center partners.

- Computer-based instruction—distributed through CDs, Dropbox files, and/or web access—offers convenient access to educational modules, workshop presentations, conference presentations, educational games, and other materials.

- Government and industry are developing standards for web-based learning systems, but these standards remain immature and this may impact the longevity of such resources.

- New ERC-initiated web-based authoring and delivery systems are under development that should influence standards and ultimately improve the development and delivery of educational materials on the web.

Other Opportunities

We recognize that ERCs play a facilitative role in helping faculty think about commercial applications of their research. Therefore, involvement in an ERC facilitates â€œrole transitionsâ€ for faculty members. Some ERCs
facilitate these transitions better than others, and there are a number of best practices involving faculty role transitions. For example, several universities have internal entrepreneurship mentoring. Often, volunteer consultants are available in areas such as law, management, venture capital, and serial entrepreneurship. In many cases, the consultants are alumni of the ERC or university, and they coach academics on how to participate in the commercialization of their research discoveries. These consultants are also a source of referrals for finding capital and managerial talent. Other universities offer a great deal of support to potential faculty entrepreneurs in advancing their technology in a way that allows the faculty researcher to remain an academic researcher instead of trying to become a CEO. These models can be replicated in other places where the level of support is available from state, city, industry, and university sources. One interesting best practice involved creating a position titled Industry Professorship. The ERC’s ILO is a central figure in creating an innovation-friendly environment.

4.7.4 Sustainability Summary

Past studies and a recent survey of graduated centers (SciTech Communications, 2010) have shown that successful continuation of education programming depends on several factors. Attention must be paid to all these characteristics from the outset. They must be nurtured and maintained throughout the life of the center, to provide a platform for successful implementation of the strategic plan. Critical factors for successfully sustaining ERC education programs post-graduation include:

- A full-time (hard money) person to coordinate activities, who is prepared to seek funding from grants and other sources;
- Strong institutional support, including support for the ERC education culture as well as significant cash or other direct financial assistance (space, dedicated personnel, new department or unit, etc.);
- Champions of the education and preparation of students, both in industry and at the university level;
- Faculty and students motivated to continue and institutional incentives that further this motivation;
- A strong, continuing commitment on the part of center leadership to the goals of an ERC education program;
- Creative ways of packaging program elements that fit the type of activities that industry is able and willing to support (i.e., lab training internships, design course support, graduate fellowships);
- A strong, evolving research program;
- Successful securing of alternate funding for education programs, including other NSF and federal agencies, state, industry, foundation, university and community support;
- Research that is able to evolve to remain on the cutting edge;
- Dedicated/paid personnel in place to develop, coordinate and run the programs but also willing to seek funding from grants and other sources;
Degree programs (minor, major, certificates) and courses that were established during the NSF-funded years;

- Effective transition strategy that builds on and enhances the center’s strengths;

- Broad involvement of faculty, staff, industrial partners and university administration in transition planning;

- Institutional factors (e.g., degree of university commitment, whether the center is a prized asset, and whether policies are supportive of cross-disciplinary research and education);

- Active industrial support and continuation of industrial membership and Industrial Advisory Board guidance;

- Industry becoming involved in the cost of student training (i.e., funding a training laboratory, supporting short courses that are also used for industry, student fellowships, research assistantships, design course support, and awards);

- Effective implementation of a realistic transition strategy that builds on and enhances the center’s strengths; and

- Quality of leadership of the ERC’s management team and the education program directors.

### 4.7.5 Bibliography: Graduating ERCs and Education Program Sustainability


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